

# REQUEST FOR PROPOSAL

#### I. CONTEXT

Expertise France (<a href="www.expertisefrance.fr">www.expertisefrance.fr</a>) is the French public international cooperation agency. It designs and implements projects which aim to contribute to the balanced development of partner countries, in line with the Sustainable Development Goals (SDGs) of the 2030 Agenda and the priorities of France's external action. Expertise France's mission is to meet the demand of partner countries seeking to enhance the quality of their public policies in order to address the environmental, social, economic and security challenges they are facing. The agency achieves this goal by implementing projects in the main areas of public action:

- Democratic, economic and financial governance;
- Stability, international security and peace Stability, international security and peace
- Sustainable development, climate and agriculture
- Health and human development

Expertise France has been implementing the EU-co-funded technical assistance facility SOCIEUX+, EU Expert Facility on Employment, Labour and Social Protection. SOCIEUX+ is conceived to facilitate support to partner institutions (i.e. mainly public authorities and mandated bodies at national, regional and local levels but, also, social partners engaged in social dialogue influencing SOCIEUX+ scope of work) to better design and manage inclusive, effective, and sustainable employment policies and social protection systems. It is expected that, by enhancing the capacities of their institutions, access to better employment opportunities and inclusive social protection systems will be expanded and improved in partner countries.

#### II. SERVICES TO BE PROVIDED

The services required by Expertise France is to implement the Mid-Term Evaluation (MTE) of SOCIEUX+ (the Facility) in order to "Contribute to the success of the Facility by compiling key lessons and recommendations to guide all stakeholders of the Facility towards the achievement of the objectives and results formulated in the initial project document of SOCIEUX+." The services are fully described in the Terms of Reference (annexe I).

## III. PROCEDURE'S SCHEDULE

	DATE*	TIME
Deadline for submitting tenders	October 31 <sup>st</sup> , 2018	00:00 (Paris Time)
Completion date for evaluating technical offers	November 10 <sup>th</sup> , 2018	00:00 (Paris Time)

Ref: DAJ M001ENG v01

Expertise France - Agence Française d'Expertise Technique Internationale (AFETI)

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Notification of award	November 12 <sup>th</sup> , 2018	00:00 (Paris Time)	
Contract signature	November 15 <sup>th</sup> , 2018	00:00 (Paris Time)	
Start date	November 19 <sup>th</sup> , 2018	00:00 (Paris Time)	

<sup>\*</sup>Provisional date

# IV. PROCUREMENT PROCEDURE

The present procurement procedure is subject to Order No. 2015-899 relative to public procurement, as enacted by the French President on 23rd July 2015 and its Implementation Decree No. 2016-360 issued on 25th March 2016. For the purpose of the current procurement project, Expertise France proceeds with the "adapted procedure" by virtue of applying Article 27 of Decree 2016-360.

## V. CONTENT OF THE TENDER DOSSIER

The tender dossier is composed by the following documents:

- Tender specifications (terms of reference ToR)
- Service contract

## VI. <u>TENDERING INSTRUCTIONS</u>

Candidatures material, offers, all correspondence and documents related to the tender exchanged by the tenderer and Expertise France must be written in English.

Supporting documents furnished by the tenderer may be in another language, provided a translation into the language of the procedure is attached. For the purposes of interpreting the tender, the language of the procedure has precedence.

Failure to fulfill the requirements described in the current paragraph will constitute a formal error and may result in a rejection of the tender.

## (i) Tender material

The Candidatures material must include the following documents:

- (1) A completed Legal identity form;
- (2) declaration of honour on exclusion criteria and absence of conflict of interest;
- (3) The duly completed, dated and signed Contract agreement;
- (4) The latter comprise the financial offer.

The Financial proposal must be presented as a contractual fixed lump sum in euro. Any overheads or auxiliary costs shall be included in the unit costs. No reimbursing costs shall be foreseen.

Tenderers are reminded that the estimated budget available for this contract should not be exceeded.

(5) Financial breakdown.

The proposal shall present the volume of work (working days) for each member of the MTE Team and individual unit costs.

(6) A technical offer comprising:



- a. **Methodology** (will become Annex III to the contract), to be drawn up by the tenderer, including:
  - i. Understanding of the ToR and professional approach to the needs of the target audience of their final product (here understood as the Implementation Partners of SOCIEUX+ and EuropeAid).
  - ii. Methodological approach

The technical proposal shall not exceed 3000 words without annexes, figures and tables. The proposal shall outline the specific roles of each member of the Mid-Term Evaluation Team. The consultants shall take into account in their methodology development *Reports structure* (annex D) and the *Implementation timeframe* (annex E) of the ToR.

- b. Organization, staffing and practical arrangements.
- c. Detailed curricula vitae in Europass Format of the proposed MTE Team members shall be annexed to the proposal. Biosketches of maximum 400 words shall be provided for each member of the MTE Team. These bioskethes shall underline the key experiences and skills qualifying the team member for the successful implementation of the proposal.
- d. For submission of proposals by consulting firms, in addition to the above, a company profile with key relevant past assignments on monitoring and evaluation of EU-funded technical assistance programmes shall be annexed.

In case of subcontracting, a statement guaranteeing the eligibility of the subcontractor. The statement must contain information on the financial, economic, technical and professional capacities of the envisaged subcontractor.

## (ii) Costs for preparing tenders

No costs incurred by the tenderer in preparing and submitting the tender are reimbursable. All such costs must be borne by the tenderer.

## (iii) Submission of tenders

In order to submit their tenders, tenderers must send their application to the following email address: <a href="mailto:emilie.daniel-garcia@expertisefrance.fr">emilie.daniel-garcia@expertisefrance.fr</a> before **October 21**st, **2018 at 00:00 (Paris time)**. They must include the requested documents hereinabove.

#### Tenders submitted by any other means will not be considered.

The pages of the Technical offer must be numbered.

#### (iv) Amending or withdrawing tenders

Tenderers may amend or withdraw their tenders by written notification through the e-procurement platform prior to the deadline for submitting tenders. Tenders may not be amended after this deadline.

Any such notification of amendment or withdrawal must be prepared and submitted in accordance with the requirements described hereinabove.

## (v) Period during which tenders are binding

Tenderers are bound by their tenders for 90 days after the deadline for submitting tenders or until they have been notified of non-award.

## VII. EVALUATION OF TENDERERS' CAPACITY

Candidates must provide Expertise France with a proof of its legal personality or at least demonstrate its legal capacity to run a commercial activity.

Legal persons are not entitled to participate in this tender procedure or be awarded a contract if they are in any of the conditions (mentioned in Article 45 and 48 of the French order n°2015-899 issued on



july 23rd), and detailed in the Annex of the current document "Declaration of honour on exclusion criteria and absence of conflict of interest".

Failure to meet the above-mentioned requirements or to provide the documents requested as candidatures material will result in the candidate's tender being declared non-compliant and rejected without being analysed.

#### VIII. EVALUATION OF TENDERS

#### **Award criteria**

The best value for money is established by weighing technical quality against price on a 70/30 basis.

The quality of each technical and financial offer will be evaluated in accordance with the following award criteria and the weighting:

CRITERIA	WEIGHTS
Quality	70
Global understanding of the mission and compliance with the terms of reference	(3.5)
Relevance of the proposed approach and methodology	(10,5)
Relevance of the experience and competencies of the Team leader in relation with the profile defined in the terms of references	(28)
Relevance of the experience and competencies of the social protection expert in relation with the profile defined in the terms of references	(14)
Relevance of the experience and competencies of the labour and employment expert in relation with the profile defined in the terms of references	(14)
Price	30

Tenders will be appraised and given a score up to 100 points according to these criteria.

## NB:

- Only tenders with scores of at least 45.5 points on technical proposal qualify for the financial evaluation;
- All technical proposal with any individual criteria scored with zero shall be invalidated. No other award criteria will be used;
- The award criteria will be examined in accordance with the requirements indicated in the Terms of Reference.

#### IX. NEGOTIATION

After a first appraisal, negotiation may be engaged by Expertise France with some or all of the tenderers.

#### X. CHOICE OF SELECTED TENDERER

After possible negotiation and a final notation of the offers, the contract will be awarded to the tenderer whom offer has been given the higher score and thus proposing the best quality at the smallest cost.

#### XI. CONFIDENTIALITY

The entire evaluation procedure is confidential, subject to Expertise France's legislation on access to documents. The Evaluation Committee's decisions are collective and its deliberations are held in closed session. The members of the Evaluation Committee are bound to secrecy. The evaluation reports and



written records are for official use only and may be communicated neither to the tenderers nor to any party other than Expertise France.

## XII. ETHICS CLAUSES / CORRUPTIVE PRACTICES

- a) Any attempt by a tenderer to obtain confidential information, enter into unlawful agreements with competitors or influence the Evaluation Committee or Expertise France during the process of examining, clarifying, evaluating and comparing tenders will lead to the rejection of its tender and may result in administrative penalties.
- b) The tenderer must not be affected by any conflict of interest and must have no equivalent relation in that respect with other tenderers or parties involved in the project.
- c) Tenders will be rejected, or contracts terminated if it emerges that the award or execution of a contract has given rise to unusual commercial expenses. Such unusual commercial expenses are commissions not mentioned in the main contract or not stemming from a properly concluded contract referring to the main contract, commissions not paid in return for any actual and legitimate service, commissions remitted to a tax haven, commissions paid to a payee who is not clearly identified, or commissions paid to a company which has every appearance of being a front company.
- d) Expertise France reserves the right to suspend or cancel the procedure, where the award procedure proves to have been subject to substantial errors, irregularities or fraud. If substantial errors, irregularities or fraud are discovered after the award of the Contract, Expertise France may refrain from concluding the Contract.

# XIII. SIGNATURE OF CONTRACT(S)

The successful tenderer will be informed by electronic means through the above-mentioned e-procurement platform writing that its tender has been accepted.

The other tenderers will, prior to the notification of the contract, be informed that their tenders were not accepted, by electronic means, including an indication of the relative weaknesses of their tender by way of a comparative table of the scores for the winning tender and the unsuccessful tender.

Expertise France will furthermore, at the same time, also inform the remaining unsuccessful tenderers and the consequence of these letters will be that the validity of their offers must not be retained.

## XIV. CANCELLATION OF THE TENDER PROCEDURE

In the event of cancellation of the tender procedure, Expertise France will notify tenderers of the cancellation.

Cancellation may occur where:

- the tender procedure has been unsuccessful, i.e., no qualitatively or financially worthwhile tender has been received or there is no valid response at all;
- there are fundamental changes to the economic or technical data of the project;
- exceptional circumstances or force majeure render normal performance of the contract impossible;
- all technically compliant tenders exceed the financial resources available;
- there have been irregularities in the procedure, in particular if they have prevented fair competition;
- the award is not in compliance with sound financial management, i.e. does not respect the principles of economy, efficiency and effectiveness (e.g. the price proposed by the tenderer to whom the contract is to be awarded is objectively disproportionate regarding the price of the market).



In no event shall Expertise France be liable for any damages whatsoever including, without limitation, damages for loss of profits, in any way connected with the cancellation of a tender procedure, even if Expertise France has been advised of the possibility of damages. The publication of a procurement notice does not commit Expertise France to implement the programme or project announced.

## XV. ADDITIONAL INFORMATION BEFORE THE DEADLINE FOR SUBMITTING TENDERS

If Expertise France, either on its own initiative or in response to a request from a tenderer, provides additional information on the tender dossier, it must send such information through their email address to all other tenderers at the same time.

Tenderers may submit questions through the following email address <u>emilie.daniel-garcia@expertisefrance.fr</u> up to 5 days before the deadline for submission of tenders.

Expertise France will provide clarification at the latest 3 days before the deadline for submitting tenders.

## XVI. APPEALS

Tenderers believing that they have been harmed by an error or irregularity during the award process may file a complaint.

The Paris Administrative Court is in charge of complaint procedures (address: 7 rue de Jouy, F-75004 Paris, France; e-mail: <a href="mailto:greffe.ta-paris@juradm.fr">greffe.ta-paris@juradm.fr</a>).

Tenderers can obtain information on complaint procedures from the Registry of the Paris Administrative Court (address: 7 rue de Jouy, F-75004 Paris, France; e-mail: <a href="mailto:greffe.ta-paris@juradm.fr">greffe.ta-paris@juradm.fr</a>).



# DECLARATION OF HONOUR ON EXCLUSION CRITERIA AND ABSENCE OF CONFLICT OF INTEREST

- declares that [the above-mentioned legal person][he][she] is not in one of the situation mentionned in Article 45 and 48 of the French order n°2015-899 issued on july 23<sup>rd</sup>, 2015 and notably in the following situation:
- a) is bankrupt or being wound up, is having its affairs administered by the courts, has entered into an arrangement with creditors, has suspended business activities, is the subject of proceedings concerning those matters, or is in any analogous situation arising from a similar procedure provided for in national legislation or regulations;
- b) has been convicted of an offence concerning professional conduct by a judgment of a competent authority of a Member State which has the force of *res judicata*;
- c) has been guilty of grave professional misconduct proven by any means which the contracting authorities can justify including by decisions of the European Investment Bank and international organisations;
- d) is not in compliance with all its obligations relating to the payment of social security contributions and the payment of taxes in accordance with the legal provisions of the country in which it is established, with those of the country of Expertise France and those of the country where the contract is to be performed;
- e) has been the subject of a judgement which has the force of *res judicata* for fraud, corruption, involvement in a criminal organisation, money laundering or any other illegal activity, where such activity is detrimental to the Union's financial interests;

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- f) is subject to an administrative penalty for being guilty of misrepresenting the information required by Expertise France as a condition of participation in a grant award procedure or another procurement procedure or failing to supply this information, or having been declared to be in serious breach of its obligations under contracts or grants covered by the Union's or one Member State's budget.
  - ➢ (Only for legal persons other than Member States and local authorities, otherwise delete) declares that the natural persons with power of representation, decision-making or control¹ over the above-mentioned legal entity are not in the situations referred to in b) and e) above;
  - declares that [the above-mentioned legal person][he][she]:
- g) has no conflict of interest in connection with the contract; a conflict of interest could arise in particular as a result of economic interests, political or national affinity, family, emotional life or any other shared interest;
- h) will inform Expertise France, without delay, of any situation considered a conflict of interest or which could give rise to a conflict of interest;
- i) has not granted and will not grant, has not sought and will not seek, has not attempted and will not attempt to obtain, and has not accepted and will not accept any advantage, financial or in kind, to or from any party whatsoever, where such advantage constitutes an illegal practice or involves corruption, either directly or indirectly, inasmuch as it is an incentive or reward relating to award of the contract;
- j) provided accurate, sincere and complete information to Expertise France within the context of this procurement procedure;
  - ➤ acknowledges that [the above-mentioned legal person][he][she] may be subject to administrative and financial penalties if any of the declarations or information provided prove to be false.

In case of award of contract, the following evidence shall be provided upon request and within the time limit set by Expertise France :

For situations described in (a), (b) and (e), production of a recent extract from the judicial record is required or, failing that, a recent equivalent document issued by a judicial or administrative authority in the country of origin or provenance showing that those requirements are satisfied. Where the tenderer is a legal person and the national legislation of the country in which the tenderer is established does not allow the provision of such documents for legal persons, the documents should be provided for natural persons, such as the company directors or any person with powers of representation, decision making or control in relation to the tenderer.

For the situation described in point (d) above, recent certificates or letters issued by the competent authorities of the State concerned are required. These documents must provide evidence covering all taxes and social security contributions for which the tenderer is liable, including for example, VAT, income tax (natural persons only), company tax (legal persons only) and social security contributions.

For any of the situations (a), (b), (d) or (e), where any document described in two paragraphs above is not issued in the country concerned, it may be replaced by a sworn or, failing that, a solemn

This covers the company directors, members of the management or supervisory bodies, and cases where one natural person holds a majority of shares.



## **DECLARATION OF HONOUR**

statement made by the interested party before a judicial or administrative authority, a notary or a qualified professional body in his country of origin or provenance.

If the tenderer is a legal person, information on the natural persons with power of representation, decision making or control over the legal person shall be provided only upon request by Expertise France.

Full name :			
Position :			
Date:			
Signature :			